

## **EXHIBITOR PROSPECTUS**

At **MEDevice Boston**, you are provided the opportunity to showcase your innovations to the top medical device manufacturers in the region. For two days only, you can connect in-person with existing and potential leads,hear from industry experts on hot topics, and create brand awareness in the New England area. Join our community and collaborate with the best in the industry in the #3 MedTech hub in the country. CLICK HERE TO RESERVE A BOOTH

## A NOTE FROM YOUR EVENT DIRECTOR

As we approach MEDevice Boston 2025, whether you're a seasoned exhibitor or new to our community, your participation is what makes this event a cornerstone for the New England region. We value your partnership and are thrilled to continue building the future alongside you and our MEDevice Community. This year's event is a testament to our collective innovation and service to the MedTech, biotech, and pharma industries, offering a platform for showcasing new developments and fostering collaborative growth. Our 2025 show introduces new initiatives aimed at enhancing the exhibitor experience, focusing on showcasing your business, enabling growth, and peer collaboration for your organization. We remain fully dedicated to our partnerships and our commitment to serving the MEDevice Boston community. Together, let's continue shaping the future of MedTech.



Adrienne Zepeda Group Event Director Informa Markets – Engineering adrienne.zepeda@informa.com



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## WHAT IS MEDEVICE?

EXHIBITORS

MEDevice is a meeting place for engineers and business leaders from MedTech, biotech, and pharma, to inspire and collaborate on the next life-changing medical devices. Our community of Medical Device professionals connect more than 200+ suppliers with 1,500 buyers in New England and Boston, the #3 MedTech hub in the country. Join us at MEDevice to revolutionize the way healthcare is delivered and bring innovation to life.

## Attendance

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1,500+

ATTENDEES



- 3D Printing / Additive Manufacturing / Rapid Prototyping
- R&D / Design / Engineering Services
- Biotechnology
- Robotics
- Manufacturing Equipment
- Contract Manufacturing
- Materials Biomaterials
- Artificial Intelligence / Machine Learning
- Sensors
- Implantable Devices
- Injection Molding



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**NEW ENGLAND** 

ATTENDEES

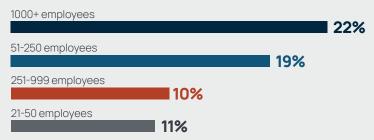


## **MEDEVICE BOSTON**

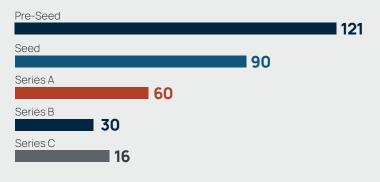
್ರಿ<mark>ನ್ #</mark>3 #1 Attendee 75% \$ Objective is to network with new Active regional MedTech hub in contacts and/or the country MedTech buyers with customers purchasing power 2024 Exhibitors 📩 accumold INDUSTRIES Canon CANON VIRGINIA, INC. INNOVIZE. LESJÖFORS RIF MEDBIO  $\mathbf{PI}$ NEW ENGLAND WIRE PROTOLABS ZEUS **QOSINA** Surface Solutions Group, LLC 2024 Attendees Scientific Johnson & Johnson **HOLOGIC**<sup>®</sup> PHILIPS **OLYMPUS** Medtronic SIEMENS SUNRISE Thermo Fisher Verane> VERTEX

## WHY MEDEVICE

#### Attendee's companies range in all sizes



## Number of start-up companies in their funding stage

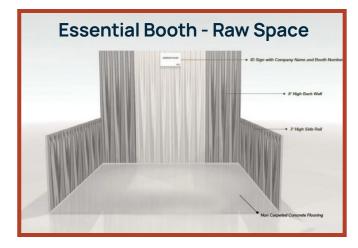


Our attendees' profiles and analysis demonstrate a diverse and dynamic audience from the region's small, medium and major OEMs, making this event ideal for companies across the start-up landscape to global corporations.

This is a prime opportunity for meaningful networking, showcasing your innovations, and gaining insights into the latest industry trends. If your goal is to connect with key players in the MedTech, pharma, and biotech industries and expand your business horizons, we invite you to exhibit at MEDevice Boston 2025. Join us in driving the future of medical device technology.

### EXHIBIT AT MEDevice Boston

# **GENERAL BOOTH INFORMATION**



#### Basic Booth package

- 10x10 or 10x20 Booth
- Basic Booth Furnishing Package
- Digital Outreach Fee
- Enhanced Listing

#### **Professional Booth package**

- 10x10 or 10x20 Booth
- Basic Booth Furnishing Package
- Lead Retrieval
- Breakfast & Keynotes 2 ppl
- Full Conference & Workshop Access (Includes Lunch) – 2 ppl
- Access with Hosted Buyers (Speed Networking Event with Hosted Buyers)

# STEP 1 Review the 2025 Floor Plan STEP 2 Decide your booth size and top three show floor locations



**Call** 310-740-9078 to connect with your Account Manager, Andrea Marmalstein, to secure your booth

#### Premium Booth package

- 10x10 or 10x20 Booth
- Basic Booth Furnishing Package
- Lead Retrieval
- Breakfast & Keynotes 2ppl
- Full Conference & Workshop Access (Includes Lunch) – 2 ppl
- Speaking Spot at Innovation Spotlight Theater
- Appointment Access to Hosted Buyers (Speed Networking Event with Hosted Buyers)
- Hosted Buyer Reception Access



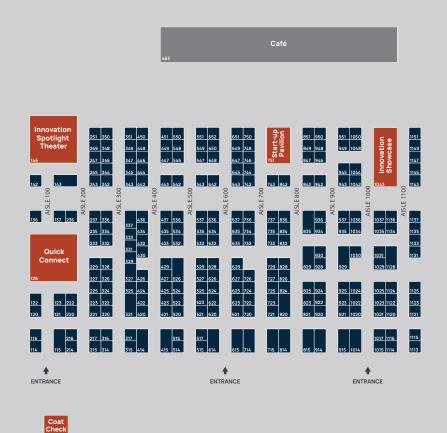
#### Booth Prices available upon request. Contact your Sales Manager.

#### **Booth Sales Contact:**

Andrea Marmalstein andrea.marmalstein@informa.com (310) 740-9078 Do you have further questions? Head to our FAQs page for more insight on exhibiting at MEDevice.



## **FLOOR PLAN**





#### **Boston Convention Center:**

415 Summer Street, Boston, MA 02210 **Exhibit Hall C** Parking is available for a price

Covering the #3 MedTech Hub in the Country

800+ Medical device patents



20,000+ Medical device industry employees



\$499M+ **Medical device** venture capital available

boston N Device an MD&M event

# **NETWORKING OPPORTUNITIES**



#### **COFFEE TALK**

Sponsor a coffee talk and enjoy great conversation and a cup of coffee while you connect with peers.



#### LUNCH & LEARN

Offer your peers the potential for professional development and team building opportunities while enjoying a free midday meal.



#### **INNOVATION SPOTLIGHT THEATER**

A dynamic showcase of cutting-edge MedTech innovations and breakthroughs. Experience rapid presentations from visionary startups and industry pioneers, highlighting transformative technologies. Join us to discover the future of healthcare innovation.



Join hundreds of attendees, exhibitors, speakers, and partners for food, refreshing cocktails, live music, and additional opportunities to turn your leads into partnerships.



#### **FIRESIDE CHATS**

Join leading MedTech experts for an engaging, informal conversation on the industry's pivotal developments. Our panel will explore a decade of breakthroughs, emerging trends, and future challenges shaping medical technology. A thought-provoking discussion uncovering what's next in MedTech.



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# **EXHIBITOR EXTRAS**

Our focus is to connect you with the right attendees, the right businesses, and the right partners to accelerate your business growth. That's why we do extra. Here are a few of the exhibitor extras that you can take advantage of at MEDevice Boston 2025.

Take advantage of these additional opportunities to connect and showcase your products/services:



#### **EVENT DASHBOARD**

An online resource that allows you to extend your brand beyond the show floor, enhancing opportunities to connect with attendees and share product/service information to the broader audience.



#### **INNOVATION LAB**

Featured innovation hub on the show floor that gets you that extra exposure and brand awareness to your products/services.



#### **EXHIBITOR LEGACY PROGRAM**

A free rewards program that allows you to earn additional benefits by committing to our community and exhibiting year after year.



#### **EXHIBITOR SUITE**

Designated space on the show floor for you to take a break, relax, connect, and refuel.

## SPONSORSHIP OPPORTUNITIES

Maximize your exhibiting experience by promoting your company through our digital and live event sponsorship opportunities.







- Onsite Opportunities
- Digital Presence
- Thought Leadership
- Signage
- Mobile App Advertising

#### Featured Exhibitors:

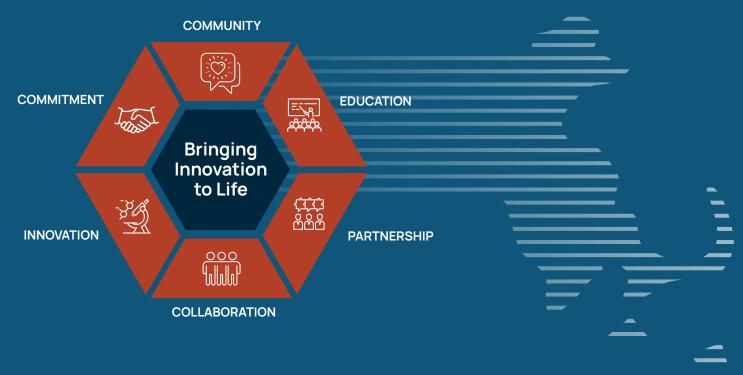


Featured Exhibitor Listings generate 20% more views on the event app



On average, booth listings receive an **additional 200+** views accompanied with the Featured Exhibitor Package VIEW ALL SPONSORSHIP OFFERINGS

## BRINGING INNOVATION TO LIFE THROUGH MEDEVICE IN BOSTON



#### COMMUNITY

Our **Boston community** consists of over **2,300 suppliers**, OEMs, industry experts and innovative thinkers from local and national companies.

#### **COLLABORATION**

You are not alone in this adventure. Our goal is to bring this community of medical device professionals from the **MedTech**, **biotech**, and **pharma** industries together to collaborate on the next life-changing medical devices.

#### **EDUCATION**

Take advantage of **getting up-todate information** on regulatory standards, hot new trends in the industry, and market updates from industry experts. Be a thought leader yourself and share your knowledge with our community through sponsorship opportunties we offer our partners.

COMMITMENT

#### PARTNERSHIP

We partner with the **best in the industry**, **associations**, **media** and **industry experts** that make it their job to be our resource in the market. They use their connections to help you stay educated and up-to-date on the latest hot topics and industry trends. We want to thank our industry partners, MassMedic, M2D2, Nemic, *MDDI, Design News* and more.

#### INNOVATION

Currently sitting as the **#3 Medtech Hub in the country** and the **#1 in LifeSciences**, the innovation in Massachusetts is unstoppable. With the large number of exports involved in medical devices, the top research hospitals in the nation, and the hundreds of millions of public and private dollars spent annually on innovation, it is no wonder that the Bay state is a medical research powerhouse.

## Commit to **helping the industry**

and **share your innovative products/services** with the community. The people of Massachusetts passion for their state is unparallel. Their ultimate goal is to make Massachusetts #1 and their commitment to their people and economy is why they will continue to grow and thrive.

## MEET YOUR MEDEVICE BOSTON EVENT TEAM



Adrienne Zepeda Group Event Director



Chelsea Eckstrom Event Manager



Selena Muraski Marketing Manager



Shawn Watts Marketing Specialist

## Sales/Sponsorship



Diana Coulter diana.coulter@informa.com (310) 740-9042



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Heather Walke heather.walke@informa.com (918) 703-9673

## Thank you for your interest in MEDevice.

To book a booth, please contact our sales team or submit a request on our "Become an Exhibitor" page.

